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To, Mr. Sandeep Pai Growthlift Investment Advisories Pvt Ltd No 890, B Block, Aecs Layout 1St Cross 1St Main, Kudlusingasandra, Bengaluru- 560068

Sub: Submission of Annual Audit Report of Investment Adviser activity

Dear Sir,

We have conducted the annual audit of Growthlift Investment Advisories Pvt Ltd (herein referred as "RIA"), SEBI Registration no- **INA200014283**, for Investor Adviser business as required by SEBI Regulations.

We are enclosing herewith copy of audit report for the period April 2021 to March 2022.

Kindly acknowledge the receipt of the same.

Yours faithfully,

For LAXMAN AGARWAL, Chartered Accountants Firm Reg. No:245191

LAXMAN Digitally signed by LAXMAN AGARWAL Date: 2022.09.30 13:22:06 +05'30'

CA. LAXMAN AGARWAL PROPRIETOR Membership No.0245191

UDIN: 22245191BBNGLC7878

Place: Bangalore Date: 30/09/2022

#### GROWTHLIFT INVESTMENT ADVISORIES PVT LTD

INVESTMENT ADVISER BEARING SEBI REGISTRATION No.: INA200014283

SEBI ANNUAL AUDIT (FINANCIAL YEAR 2021-22)

# **COMPLIANCE AUDIT REPORT**

PREPARED BY **CA Laxman Agarwal** 

This document is 'Confidential' and is intended strictly for use by Growthlift Investment Advisories Pvt Ltd. Its unauthorized disclosure could seriously and adversely impact Growthlift Investment Advisories Pvt Ltd, its stakeholders, its business partners, and/or its customers leading to legal and financial repercussions and adverse public opinion.

#### Confidential

# **ANNUAL AUDIT REPORT**

Annual Audit of Investment Adviser April 2021 to March 2022

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#### **BACK GROUND**

GROWTHLIFT INVESTMENT ADVISORIES PVT LTD IS SEBI REGISTERED INVESTMENT ADVISOR.

Name of BASL enrolled Investment Adviser	Growthlift Investment Advisories Pvt Ltd
BASL Membership ID.	BASL1615
SEBI Registration No. INA200014283,	INA200014283
Annual compliance Audit Report for FY ended	2021-2022

AS PART OF THE ONGOING COMPLIANCE REQUIREMENTS OF SECURITIES EXCHANGE BOARD OF INDIA INVESTMENT ADVISERS REGULATIONS, 2013, INVESTMENT ADVISERS SHALL CONDUCT YEARLY AUDIT IN RESPECT OF COMPLIANCE WITH THESE REGULATIONS FROM A MEMBER OF INSTITUTE OF CHARTERED ACCOUNTANTS OF INDIA OR INSTITUTE OF COMPANY SECRETARIES OF INDIA.

CA Laxman Agarwal has been assigned the internal audit of internal control systems of Growthlift Investment Advisories PVT Ltd for ensuring secure and continuous business operations and identifying possible lapses / inadequacies / deficiencies, if any, based on compliance requirements / guidance / circular issued by SEBI.

#### Audit Period:

The audit period for the current annual audit is April 2021 to March 2022.

# SCOPE OF OUR ASSIGNMENT

THE SCOPE OF AUDIT FOR THE AUDIT PERIOD APRIL 2021 TO MARCH 2022 INCLUDED THE FOLLOWING:

Sr. No.	Areas/ Scope of work covered
1.	Review of Internal Policies & procedures
2.	Website review
3.	Certificate of Registration
4.	KYC procedure and client agreement
5.	Qualification & certification requirement and Capital Adequacy
6.	Personal Trading by Investor Advisor
7.	Client Communication and Disclosures to clients
8.	Risk Profile & Assessment and Suitability assessment
9.	Rationale behind investment advice
10.	Maintenance of records
11.	Grievance redressal process
12.	Segregation of Distribution and execution services
13.	SEBI Communication

	Annual Compliance Audit Report for F. Y 2021-2022					
Regulation	Particulars	Compliance Status	Reason for non-compliance/ Non-applicability	Action taken on adverse findings (duly approved by the individual IA / management of the non-individual IA)		
Regulation 3	Application for grant of certificate (1) No person shall act as an investment adviser or hold itself out as an investment adviser unless he has obtained a certificate of registration from the Board under these regulations.	□ Complied □ Not- Complied □ Not Applicable	NA	NA		
Regulation 6	Consideration of application and eligibility criteria Regulation 6 states all matters, which are relevant for the purpose of grant of certificate of registration.	□ Complied □ Not- Complied □ Not Applicable	NA	NA		
Regulation 7	Qualification and certification requirement. An individual investment adviser or a principal officer of a non-individual investment adviser registered as an investment adviser under these regulations and persons associated with investment advice shall have minimum qualification and certification requirements as mentioned in Regulation 7(1) and 7(2)	□ Complied □ Not- Complied □ Not Applicable	NA	NA		
SEBI/HO/IMD/DF 1/CIR/P/2 020/182 (Dated September 23, 2020) Clause (iv)	Qualification and certification requirement. Existing individual IAs above fifty years of age shall not be required to comply with the qualification and experience requirements specified under Regulation 7(1) (a) and 7(1) (b) of the amended IA Regulations. However, such IAs shall hold NISM accredited certifications and comply with other conditions as specifies under Regulation 7(2) of the amended IA regulations at all times.	□ <b>Complied</b> □ Not- Complied □ Not Applicable	NA	NA		

	Annual Comp	liance Audit Report fo	or F. Y 2021-2022	
Regulation	Particulars	Compliance Status	Reason for non-compliance/ Non-applicability	Action taken on adverse findings (duly approved by the individual IA / management of the non-individual IA)
Regulation 8	Net worth  (1) Investment advisers who are non-individuals shall have a net worth of not less than fifty lakh rupees.  (2) Investment advisers who are individuals shall have net tangible assets of value not less than five lakh rupees.	□ Complied □ <b>Not- Complied</b> □ Not Applicable	It is observed that net-worth of RIA is less than requisite amount during the audit period.	Observation is noted and capital would be raised to induct in RIA and have requisite level of net-worth.
Regulation 13	Conditions of certificate  (b) The investment adviser shall inform the Board in writing, if any information or particulars previously submitted to the Board are found to be false or misleading in any material particular or if there is any material change in the information already submitted.	□ <b>Complied</b> □ Not- Complied □ Not Applicable	NA	NA
SEBI/HO/IMD/DF 1/CIR/P/2 020/182 (Dated September 23, 2020) Clause 2(v)	Registration as Non-Individual Investment Advisor. An individual IA, whose number of clients exceed one hundred and fifty in total, shall apply for registration as non-individual investment adviser within such time as specified under this clause.	□ <b>Complied</b> □ Not- Complied □ Not Applicable	NA	NA
Regulation 15	General Responsibility The regulation 15 imposes certain responsibilities on the Investment Adviser for the transactions it undertakes on behalf of its clients.	□ Complied □ Not- Complied □ Not Applicable	It is observed that KYC documents of the clients are collected. However, RIA is not registered with KRA and CKYC.	Observation is noted and registration with KRA and CKCY would be taken on priority.
Regulation 15 A	Fees Investment Adviser shall be entitled to charge fees for providing investment advice from a client in the manner as specified by the Board.	□ Complied □ Not- Complied □ Not Applicable	NA	NA

Annual Audit of Investment Adviser
April 2021 to March 2022

	Annual Compliance Audit Report for F. Y 2021-2022					
Regulation	Particulars	Compliance Status	Reason for non-compliance/ Non-applicability	Action taken on adverse findings (duly approved by the individual IA / management of the non-individual IA)		
SEBI/HO/IMD/DF 1/CIR/P/2 020/182 (Dated September 23, 2020) Clause 2(iii)	Fees Investment Advisers shall charge fees from the clients in either Assets under Advice (AUA) mode or Fixed fee mode.	□ <b>Complied</b> □ Not- Complied □ Not Applicable	NA	NA		
Regulation 16	Risk profiling This involves profiling, assessing the risk appetite of each client individually, and communication of such profile to the respective client.	□ Complied □ Not- Complied □ Not Applicable	NA	NA		
Regulation 17	Suitability Investment adviser shall ensure suitability of the advice being provided to the client.	□ Complied □ Not- Complied □ Not Applicable	NA	NA		
SEBI/HO/IMD/DF 1/CIR/P/2 020/182 (Dated September 23, 2020) Clause 2(viii)	Risk profiling and suitability for non-individual clients.  (b) In case of non-individual clients, IA shall use the investment policy as approved by board/management team of such non-individual clients for risk profiling and suitability analysis.  (c) The discretion to share the investment policy/relevant excerpts of the policy shall lie with the non-individual client. However, IA shall have discretion not to onboard non-individual clients if they are unable to do risk profiling of the non-individual client in the absence of investment policy.	□ Complied □ Not- Complied □ Not Applicable	NA	NA		
Regulation 18	Disclosure to clients	□ Complied □ Not- Complied	NA	NA		

Annual Audit of Investment Adviser

April 2021 to March 2022

	Annual Compliance Audit Report for F. Y 2021-2022					
Regulation	Particulars	Compliance Status	Reason for non-compliance/ Non-applicability	Action taken on adverse findings (duly approved by the individual IA / management of the non-individual IA)		
	This involves disclosure of all necessary information by the investment adviser to its clients.	□ Not Applicable				
Regulation 19	Maintenance of records This regulation requires maintenance of certain records, preservation of the same and audit of such records by the prescribed professional	□ Complied □ Not- Complied □ Not Applicable	NA	NA		
SEBI/HO/IMD/DF 1/CIR/P/2 020/182 (Dated September 23, 2020) Clause 2(vi)	Maintenance of record.  IA shall maintain and preserve records of interactions, with all clients including prospective clients, where any conversation related to advice has taken place, in the form as specified under this clause.	□ Complied □ Not- Complied □ Not Applicable	NA	NA		
SEBI/HO/IMD/DF 1/CIR/P/2 020/182 (Dated September 23, 2020) Clause 2(ii)	Agreement between IA and the client.  IA shall enter into an investment advisory agreement with its clients as prescribed under this clause and shall ensure that neither any investment advice is rendered nor any fee is charged until the client has signed the aforesaid agreement.	□ <b>Complied</b> □ Not- Complied □ Not Applicable	NA	NA		
Regulation 20	Appointment of Compliance officer  An investment adviser shall appoint a compliance officer who shall be responsible for monitoring the compliance by the investment adviser.	□ Complied □ Not- Complied □ Not Applicable	NA	NA		
Regulation 21	Redressal of client grievances Investment adviser shall redress client grievances promptly through an adequate procedure	□ Complied □ Not- Complied □ Not Applicable	NA	NA		

7 11 11 10 7 12 7 10 2	April 2021 to March 2022					
	Annual Compliance Audit Report for F. Y 2021-2022					
Regulation	Particulars	Compliance Status	Reason for non-compliance/ Non-applicability	Action taken on adverse findings (duly approved by the individual IA / management of the non-individual IA)		
Regulation 22	Client level segregation of advisory and	□ Complied	NA	NA		
	distribution activities.	□ Not- Complied				
	(1) An individual investment adviser shall not	☐ Not Applicable				
	provide distribution services.					
	(2) The family of an individual investment adviser					
	shall not provide distribution services to the client					
	advised by the individual investment adviser and					
	no individual investment adviser shall provide					
	advice to a client who is receiving distribution					
	services from other family members.					
	(3) A non-individual investment adviser shall have					
	client level segregation at group level for					
	investment advisory and distribution services.					
	(4) Non-individual investment adviser shall					
	maintain an arm's length relationship between its activities as investment adviser and distributor by					
	providing advisory services through a separately					
	identifiable department or division.					
SEBI/HO/IMD/DF	Client Level Segregation of Advisory and	□ Complied	NA	NA		
1/CIR/P/2	Distribution Activities	□ Not- Complied	11/11	14/1		
020/182 (Dated	Compliance and monitoring process for client	□ Not Applicable				
September 23,	segregation at group or family level shall be in	Not Applicable				
2020) Clause 2(i)	accordance with the guidelines as specified under					
(1)	this clause.					
Regulation 22A	Implementation of advice or execution	□ Complied	NA	NA		
3	(1) Investment adviser may provide	□ Not- Complied				
	implementation services to advisory clients,	□ Not Applicable				
	provided no consideration shall be obtained	11				

	Annual Comp	liance Audit Report f	or F. Y 2021-2022	
Regulation	Particulars	Compliance Status	Reason for non-compliance/ Non-applicability	Action taken on adverse findings (duly approved by the individual IA / management of the nonindividual IA)
	directly or indirectly either at group level or at family level.  (2) Investment adviser shall provide implementation services only through direct schemes.  (3) Investment adviser or group or family of investment adviser shall not charge any implementation fees from the client. (4) The client shall not be under any obligation to avail implementation services offered by the investment adviser.			
SEBI/HO/IMD/DF 1/CIR/P/2 020/182 (Dated September 23, 2020) Clause 2(ix)	Display of details on website and in other communication channels.  IAs shall prominently display the information as specified under this clause, on its website, mobile app, printed or electronic materials, know your client forms, client agreements and other correspondences with the clients	□ Complied □ Not- Complied □ Not Applicable	It is observed that requisite details are not displayed on website and in other communication channels of RIA	Observation is noted and changes would be made to display requisite details on website and in other communication channels
SEBI/HO/MIRSD2 /DOR/CIR /P/2020/221 (Dated November 03, 2020)	Compliance of the SEBI circular for Advisory for financial Sector Organizations regarding Software as a Service (SaaS) based solutions for half-yearly ended 31st March 2022 and 30th September 2022.	☐ Complied ☐ Not- Complied ☐ Not Applicable	RIA is not using Software as a Service (SaaS) based solutions	NA
SEBI/HO/IMD/IM D-II CIS/P/CIR/2021/ 0686 (Dated	Publishing Investor Charter and disclosure of Investor Complaints (2) All registered investment advisers are required to publish investor charter on their websites and mobile applications. If registered investment	□ Complied □ Not- Complied □ Not Applicable	NA	NA

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April 2021 to March 2022

#### **ANNUAL AUDIT REPORT**

Annual Compliance Audit Report for F. Y 2021-2022				
Regulation	Particulars	Compliance Status	Reason for non-compliance/ Non-applicability	Action taken on adverse findings (duly approved by the individual IA / management of the nonindividual IA)
December 13, 2021)	adviser does not have websites/mobile applications, then as a one-time measure, send investor charter to the investors on their registered e-mail address.  (3) All registered investment advisers are required to disclose the details of investor complaints by seventh of the succeeding month on a monthly basis on their websites and mobile applications. If investment adviser does not have websites/mobile applications, then send status of investor complaints to the investors on their registered email on a monthly basis.			

For LAXMAN AGARWAL, Chartered Accountants Firm Reg. No:245191

LAXMAN Digitally signed by LAXMAN AGARWAL Date: 2022.09.30 13:50:11 +05'30'

CA Laxman Agarwal Proprietor

Mem No:245191

**UDIN: 22245191BBNGLC7878** 

Place: Bangalore Date: 30/09/202